

## HAMPSHIRE COUNTY COUNCIL

### Executive Decision Record

<b>Decision Maker:</b>	Executive Lead Member for Children's Services
<b>Date:</b>	12 September 2018
<b>Title:</b>	Children's Services Procurement - Approval to Spend
<b>Report From:</b>	Director of Children's Services

**Contact name:** Suzanne Smith, Head of Procurement, Commissioning & Placements, Children's Services

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#### 1. The decision:

- a) Approval to spend is granted for Children's Residential Care up to a value of £132M over a 4 year framework term with a potential option to extend for a further 2 years totalling 6 years from October 2018 to be funded from existing revenue budgets.
- b) Approval to spend on the basis set out in the Children's Services Procurement Approval to Spend report dated September 2018 is granted to utilise existing revenue funding for a Technology Enabled Care system to a total contract value of £6M over a 5 year contract period with an option to extend for a further 5 years totalling 10 years.
- c) Approval to spend for 16+ Support and Accommodation Services up to a value of £15M over over a 3 year initial term with an option to extend for a further 2 years, totalling 5 years from April 2019 to be funded from existing revenue budgets.

#### 2. Reason(s) for the decision:

Children's Residential Care Contract:

- 2.1 Approval for a four year framework was agreed on 18 January 2017 (record 7966). Approval is sought to allow for the framework period to be extended for a maximum term of six years (comprising a four year initial term with an optional two year extension).

Technology Enabled Care Services:

- 2.2 TEC (formerly telecare) has been piloted with the Children with Disabilities cohort of Children's Services and has demonstrated improved outcomes for the children and their families. This success has come in hand with savings or cost avoidance for the County Council.

2.3 Adults' Health and Care (AHC) are leading on the re-procurement of the TEC contract which will be in place in 2019. As with the current arrangements, Children's Services will be able to utilise the AHC contract to meet needs and demands within Children's Services.

16+ Support and Accommodation Services:

2.4 The current contracts for 16+ Support and Accommodation Services are due to end on 31 March 2019. A tender process is to be undertaken in order to award contracts for a maximum term of 5 years (3 years initial term with a two year optional extension).

2.5 This term will allow the Council to establish robust contractual relationships with providers to ensure appropriate provision for Care Leavers and other eligible homeless young people in Hampshire.

### **3. Other options considered and rejected:**

Technology Enabled Care Services:

3.1 A Children's Services sole procurement exercise was not deemed cost effective or likely to yield a positive outcome

Children's Residential Care Contract:

3.2 A shorter contract term was originally approved, however a longer contractual term will allow the Council to establish robust contractual relationships with providers and the opportunity to consider ways to encourage local provision to build sufficiency in Hampshire. This can be achieved by defining geographical zones or through block contracts which will provide Hampshire the opportunity to manage vacancies more effectively and have greater input into placement planning with providers.

### **4. Conflicts of interest:**

4.1. Conflicts of interest declared by the decision-maker:

4.2. Conflicts of interest declared by other Executive Members consulted:

### **5. Dispensation granted by the Conduct Advisory Panel**

5.1. None.

### **6. Reason(s) for the matter being dealt with if urgent**

6.1. Not applicable.

**7. Statement from the Decision Maker:**

**Approved by:**

**Date:**

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12 September 2018

**Executive Lead Member for Children's Services  
Councillor Keith Mans**